

TRANS EUROPEAN  
TELEFA

LAW FIRMS ALLIANCE

W S A  
L A W

9-11 NOVEMBER 2017 • HOTEL SKEPPSHOLMEN

GRÖNA GÅNGEN 1, 111 86 STOCKHOLM, SWEDEN

Stockholm

In conjunction with USLAW NETWORK, INC.

We are very excited to host the 2017 fall conference of TELFA, and to welcome representatives of TELFA and USLAW NETWORK ("USLAW") and their loved ones to Stockholm.

In recent times, considerable effort has been made to enhance the cooperation between the members of TELFA and between TELFA and USLAW which has resulted in some new initiatives which will result in an even better cooperation. I hope that the Stockholm conference will contribute to progress this positive and promising development even further.

Even though November is dark and cold, we hope that you will have a chance to enjoy some of the beauty of Stockholm and that you will be warmed by a friendly welcome, a fika with a cinnamon roll or perhaps a tiny cup of the local Swedish vodka, snaps.

We look forward to seeing you all in Stockholm!

Best regards,

Max Björkbom

## ABOUT OUR HOST

W S A  
L A W

The fact that WSA has offices in eight cities gives them local presence that benefits their clients' businesses. In addition, they collaborate with a large number of partners in and outside Sweden. This means WSA can assist their clients wherever in the world they need WSA.

In today's world, there is an ever-increasing trend toward specialisation. Because of this, there is a growing need for analysis to identify all the individual issues and aspects of a clients' projects, which are often highly complex. To provide the best possible support for decision making in this process, WSA has long-standing collaborations with suppliers of legal services in other countries as well as advisers in other relevant areas, including leading specialists in business valuation, tax matters, accounting and auditing, risk analysis and risk management.

## ABOUT TELFA

The Trans-European Law Firm Alliance (TELFA) was founded in 1989, born out of the growing need of mid-size law firms to serve clients doing business across Europe. Through the sustained commitment of its members, TELFA has become a strong alliance of independent law firms in Europe. The fact that the member firms of TELFA are independent offers clients a flexible alternative to the global law firm model, in which internal pressures sometimes compete with the needs of client service. TELFA's focus is on client service through the provision of quality legal advice, which can be managed by the member firm in the client's jurisdiction, or the client can go direct to the member firm in the foreign jurisdiction(s) in which the client has the need for advice. Through its affiliation with the USLAW NETWORK "USLAW", member firms of TELFA and their clients have access to known and trusted legal advisers throughout North and South America.

In conjunction with 



# Programme

## Thursday

9 November 2017

Venue Hotel Skeppsholmen

16:00

BOARD MEETING

## Friday

10 November 2017

Venue Hotel Skeppsholmen

### PRACTICE GROUPS AND COMMITTEE MEETING

9:00-11:00

TELFA NORDIC GROUP MEETING

9:00-11:00

TELFA MEMBERSHIP REVIEW MEETING

11:00-13:00

CORPORATE PRACTICE GROUP

11:00-13:00

LABOUR PRACTICE GROUP

11:00-13:00

REAL ESTATE PRACTICE GROUP

11:00-13:00

IT/IP PRACTICE GROUP

13:00-14:00

LUNCH

### TELFA CONFERENCE

14:00

REGISTRATIONS

14:30

WELCOME

by hosting firm Wesslau Söderqvist and  
TELFA chair Richard Isbam

14:45

CORPORATE GOVERNANCE UK

Speaker: Ed Craft, Wedlake Bell

15:15

CORPORATE SOCIAL RESPONSIBILITY

Speaker: Dr Jan Tibor Lelley

Buse Heberer Fromm

15:45

CORPORATE SOCIAL RESPONSIBILITY

Speaker: Marianne Bogle, CSR Sweden

16:15

CORPORATE GOVERNANCE

Speaker: Prof. Dr Peter Fissenewert

Buse Heberer Fromm

16:45

CORPORATE SOCIAL RESPONSIBILITY

FROM A CLIENT PERSPECTIVE

Speaker: Annelie Götbring, AMF

17:15

DATA PROTECTION

Speaker: Henrik Nilsson, Wesslau Söderqvist

17:45

CLOSE OF CONFERENCE

19:00

BUS DEPARTS HOTEL SKEPPSHOLMEN

to Wesslau Söderqvist Offices, Kungsgatan 36

19:15-21:00

RECEPTION

Venue: Wesslau Wesslau Söderqvist Offices

Dress Code: Business Casual

19:00

BUS DEPARTS FOR

HOTEL SKEPPSHOLMEN

## Saturday

11 November 2017 Venue

Hotel Skeppsholmen

9:30-10:30

TELFA GENERAL MEETING

10:30-11:00

PRODUCT PACKAGING IN THE  
LEGAL PROFESSION

Speaker: Ylva Gnosse

Regi Research & Strategi AB

11:00-11:30

FINANCIAL COMPLIANCE  
AND RISK MANAGEMENT

Speaker: Max Björkbo

Wesslau Söderqvist

11:30-12:00

DATA PROTECTION

Speakers: Markus Myhrberg, Lexia,  
and James Castro, Wedlake Bell

12:00-12:30

OTHER EXAMPLES OF PRODUCT  
PACKAGING

Speaker: Joachim Dresner

Lund Elmer Sandager

12:30-13:00

CORPORATE SOCIAL RESPONSIBILITY

Speaker: Nicolina Hallerby

Wesslau Söderqvist

13:00-14:00

LUNCH

14:00

DIGITALISATION ON THE  
LEGAL MARKET

Speaker: Ylva Gnosse

Regi Research & Strategi AB

14:30

DIGITALISATION OF LEGAL SERVICES

Speaker: Bill Kronqvist, Wesslau Söderqvist

15:00

PRESENTATION OF MARKETING  
SURVEY

Speaker: Laura Fauqueur, Adarve

15:15

CORPORATE GOVERNANCE AND  
BUSINESS DEVELOPMENT

Speaker: Karen Verkerk

Dirkzwager advocaten & notarissen N.V.

AN EVENING AT THE VASA MUSEUM

Dress Code: Business Casual

18:30

Bus departs Hotel Skeppsholmen  
for the Vasa Museum

19:00

Arrival and Welcome Drink  
at the Vasa Museum

19:30

Guided Tour at the Vasa Museum

19:40

Dinner at the Vasa Museum

22:45

Bus Departs for Hotel Skeppsholmen  
and other destinations





## WELCOME TO STOCKHOLM'S URBAN OASIS



On a peaceful and lush island in the middle of the bustling city lies a more than 300 year old house. A building from 1699 with an exciting historic background and a modern decoration by Stockholm based architects Claesson Koivisto Rune. This rural setting is the home of award winning Hotel Skeppsholmen, a modern and eco-friendly hot spot situated on the waterfront. Hotel Skeppsholmen is a place to reload your batteries, at a

quiet, yet central location. Our hotel combines a historic landmark with the very best of contemporary Swedish cuisine, art, design, fashion and music. Hotel Skeppsholmen is Eco-labeled, a member of Design Hotels as well as proud partners to the Museum of Modern Art, Operkällaren Foundation/UNICEF and Project Playground. Together, with my colleagues we aim to give you an amazing experience!

TELFA has booked a block of rooms which will be allocated on the first come, first served basis.  
TO BOOK YOUR ROOM: Send arrival and departure dates, as well as room type needed to Giancarlo Agace at [info@telfa.be](mailto:info@telfa.be) or complete the hotel section of the registration form.



# WELCOME TO WSA LAW AND AN EVENING OF FINE WINE, CRAFT BEERS, AND HORS D'OUVRES

19:15-21:00 • Friday 10 November 2017 • Wesslau Söderqvist Offices



Join us for an evening of fine wine, craft beers and a wide-array of appetizers in the downtown offices of WSA LAW.

Meet and mingle with your counterparts throughout Europe and the United States as we build relationships and learn of new opportunities. Cheers.

W S A  
L A W

Friday



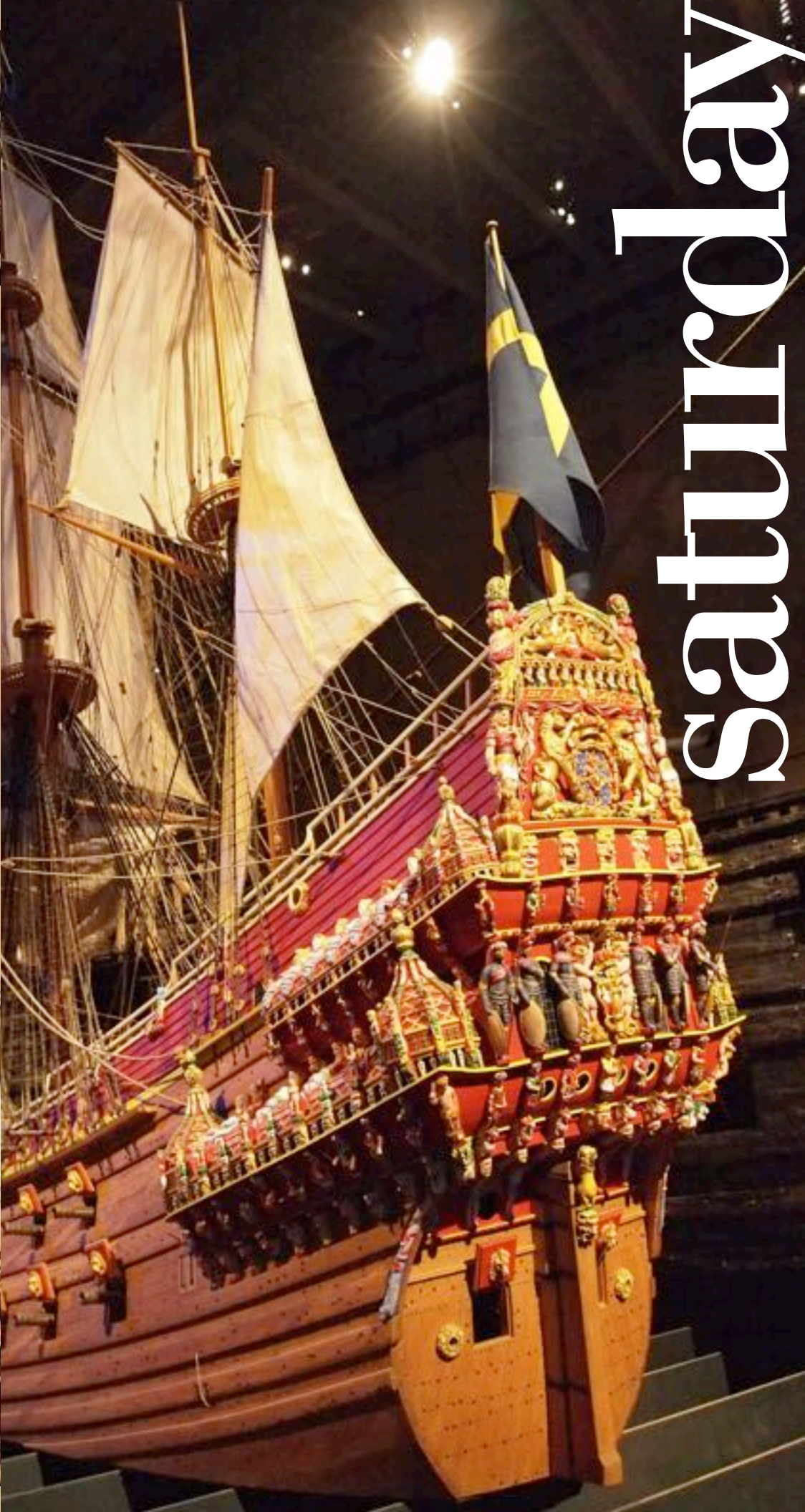


19:00 • VASA MUSEUM  
Saturday 11 November 2017

## AN EXPERIENCE OF HISTORICAL PROPORTIONS

A candle lit dinner inside our Ship Hall next to the grand 1700th century warship Vasa is something that you will never forget. Join us for a memorable evening filled with Swedish history and traditions. We ensure you that you will leave the museum with a long lasting smile.

An Evening at Vasa is the ultimate Swedish experience combining the finest food and drinks. We prepare all our food from scratch, on location and use mainly regional ingredients from Swedish farmers. We are committed to provide top quality and dishes that are suitable for any occasion.



# saturday



Saturday 11 November 2017

# spousal activity

12:15

*Bus departs  
Skeppsholmen to  
Fotografiska*

13-13:45

*Guided tour at  
Fotografiska*

14:00

*Brunch at Fotografiska*

15:15

*Bus departs  
Fotografiska back to  
Hotel Skeppsholmen*



# Fotografiska

## TOUR & BRUNCH

**Fotografiska is no ordinary museum.**

Fotografiska is an international meeting place where everything revolves around photography. Located in the heart of Stockholm, the museum has an exhibition space of 2,500 square meters, and features 4 major exhibitions per year and approximately 15-20 minor exhibitions. Our exhibitions are among the city's most popular attractions.

Exhibitions are the foundation of Fotografiska. Our ambition is to exhibit world-renowned photographers, many who have never been shown in Sweden, as well as those who are not yet established. Since our grand opening, May 20th 2010, we have shown legends like Annie Leibovitz and David LaChapelle as well as new photographers like Nick Brandt, Helena Blomqvist, Klara Kallstrom and Johan Wik.

We believe photography is an art form with a bright future that grows increasingly important for us humans. In addition to being a place where humans meet, we find inspiration, peace and strength from it.

# TELFA GENERAL MEETING

HOSTED BY

W S A  
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Registration Deadline: **20 OCTOBER 2017**



ALL CONFERENCE REGISTRATIONS MUST BE RECEIVED BY 20 OCTOBER 2017  
Giancarlo Agace at [info@telfa.be](mailto:info@telfa.be).

Questions? Contact Giancarlo Agace at [info@telfa.be](mailto:info@telfa.be) or Tel + 32 644 02 42;  
Mobile + 32 479 38 99 36

## HOTEL RESERVATIONS

TELFA has booked a room block at 220€/night (2090 skr), including breakfast.

ARRIVAL DATE

DEPARTURE DATE

ROOM TYPE REQUESTED



IN CONJUNCTION WITH **USLAW** NETWORK, INC.

## CONFERENCE PARTICIPANT - ATTORNEY REGISTRATION

FULL NAME (E.G., JOSEPH A. SMITH)

NICKNAME ON BADGE

TITLE

FIRM NAME/COMPANY NAME

ADDRESS

CITY, COUNTRY, CODE

PHONE

FAX

EMAIL

PLEASE SELECT THE EVENTS YOU AND/OR YOUR SPOUSE/SIGNIFICANT OTHER PLAN TO ATTEND:

|  |   |
|--|---|
| FRIDAY CLIENT CONFERENCE                     | <input type="checkbox"/> I will attend  |
| FRIDAY TELFA NORDIC GROUP MEETING            | <input type="checkbox"/> I will attend  |
| FRIDAY PRACTICE GROUP MEETINGS – CORPORATE   | <input type="checkbox"/> I will attend  |
| FRIDAY PRACTICE GROUP MEETINGS – IP/IT       | <input type="checkbox"/> I will attend  |
| FRIDAY PRACTICE GROUP MEETINGS – LABOUR      | <input type="checkbox"/> I will attend  |
| FRIDAY PRACTICE GROUP MEETINGS – REAL ESTATE | <input type="checkbox"/> I will attend  |
| FRIDAY EVENING RECEPTION AT WSA              | <input type="checkbox"/> I will attend <input type="checkbox"/> My Spouse/Significant Other will attend |
| SATURDAY TELFA GENERAL MEETING               | <input type="checkbox"/> I will attend  |
| SATURDAY EVENING DINNER VASA MUSEUM          | <input type="checkbox"/> I will attend <input type="checkbox"/> My Spouse/Significant Other will attend |

TELFA IS SEEKING ACCREDITATION FOR MCLE

SPOUSE/  
SIGNIFICANT  
OTHER

FULL NAME

NICKNAME ON BADGE

## REGISTRATION & FEES

### Registration and Fees for Client Conference – 9-11 NOVEMBER

|  |       |         |
|--|-------|---------|
| Attorney ( <input type="checkbox"/> First Attorney € 500 <input type="checkbox"/> Second Attorney € 250 <input type="checkbox"/> Third Attorney € 125 )  | TOTAL | € _____ |
| Attorneys' Spouses (€ 250 each) (check all boxes which apply) <input type="checkbox"/> Spouse WILL ATTEND the Fotografiska Tour (included)<br><input type="checkbox"/> Spouse WILL ATTEND the Fotografiska Bruch (included)<br><input type="checkbox"/> Spouse WILL use Bus Transportation Provided (included) |       | € _____ |

### Evening Activities

|                        |                       |          |
|------------------------|-----------------------|----------|
| <b>FRI 10 NOVEMBER</b> | Reception at WSA      | INCLUDED |
| <b>SAT 11 NOVEMBER</b> | Dinner at VASA Museum | INCLUDED |

**GRAND TOTAL DUE:**

€ \_\_\_\_\_

## PAYMENT INFORMATION

VISA     MasterCard  
 Wire Transfer – Giancarlo Agace  
TELFA ASBL, Avenue Louise 250, 1050 Brussels, Account No. : BE69 3631 6727 0678, BIC : BBRUBEBB

CARD NUMBER

EXP DATE

CARDHOLDER NAME

SIGNATURE

## SPECIAL NEEDS

Please list below any special needs (i.e., diet, accessibility, etc).