

NICOSIA
25-28 MAY 2017

Hilton Park Hotel
Cyprus

MAGICAL CYPRUS:
Integrate - Motivate -
Innovate

TRANS EUROPEAN
TELFA
LAW FIRMS ALLIANCE



PYRGOU VAKIS

LAW FIRM

MAGICAL CYPRUS: INTEGRATE - MOTIVATE - INNOVATE

ABOUT TELFA



The Trans-European Law Firm Alliance (TELFA) was founded in 1989, born out of the growing need for mid-sized law firms to serve clients doing business across Europe. Through the constant commitment of its members, TELFA has become a strong alliance of independent law firms in Europe. The fact that the member firms of TELFA are independent offers clients a flexible alternative to the global law firm model, in which internal pressures sometimes compete with the needs of client service. TELFA's focus is on client service and providing quality legal advice, to the benefit of clients both within their jurisdictions, as well as those seeking advice in foreign jurisdictions. Through its affiliation with the USLAW NETWORK "USLAW", member firms of TELFA and their clients also have access to recognised and trusted legal advisers throughout North and South America and Canada.

ABOUT PYRGOU VAKIS LLC

We listen. We advise. We deliver.

Pyrgou Vakis LLC is an established law firm in Cyprus with an impeccable track record linked to uncompromising professional standards. Our clients range from small local companies to multinational organisations who rely on us for first-class legal guidance related to Cyprus, including cross-border activities.

Our clients benefit from the expertise of our versed and well-versed and versatile staff. By keeping abreast of current issues and exploring future challenges, we are well positioned to understand your concerns. A thorough analysis of all available options is the key to our service approach.

- Offering services from our offices in Nicosia and Limassol
- Broad expertise to cover the needs of our corporate and individual clients
- Extensive international network of corresponding firms
- Member of Telfa Trans-European Law Firms Alliance
- Awarded with ISO9001:2015 and IQNet certifications
- Global Law Expert Award 2015 for Cyprus Boutique M&A Firm of the Year
- Listed in Global Law Experts 2015-Awards Winner
- Listed in The Law Reviews 2016 – Expert Panel
- Listed in Legal 500 (EMEA) 2016.



We are very happy to host the 2017 Annual Training and Conference of TELFA, taking place between 25 and 27 May 2017.

Our theme this year depicts the way forward not only for our Association, but also for every business organisation and for individuals.

Integration, Motivation and Innovation are key ingredients to success.

The President of the Republic of Cyprus, Mr Anastasiades mentioned recently that without a doubt Cyprus went through some pretty tough times, noting at the same time that “we are on the right track”. International agencies and media keep giving Cyprus increased positive marks.

Cypriots are well known for their strong will, resilience and determination and it is these traits that have helped us turn around our economy. Integration, Motivation and Innovation were critical in accomplishing the above.

We look forward to seeing you all in Cyprus and offer you a glimpse of the traditional hospitality of the Cypriot people.

SHAKESPEARE:
OTHELLO - ACT 4, SCENE 1

“ YOU ARE WELCOME SIR TO CYPRUS ”



Melina Pyrgou
Managing Director
Pyrgou Vakis LLC

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PROGRAMME IN A NUTSHELL

Thursday, 25 May 2017 - Venue: Hilton Park Hotel
(showing assigned rooms)

17:00 - 19:30 - TELFA Nordic Group Meeting @ Curium
17:00 - 19:30 - Telfa Membership Review Meeting @ Idalion

20:30 - 10:30 - Dinner - Venue: Plaka Tavern

Friday, 26 May 2017 - Venue: Hilton Park Hotel,

09:00 - 12:00 - Board of Directors Meeting @ Curium
10:00 - 12:00 - Programme Committee Meeting @ Idalion
10:00 - 12:00 - Corporate Practice Group @ Kition
10:00 - 12:00 - Labour Practice Group @ Alasia

Room: Ledra A

14:00 - 14:30 - Welcome Coffee and Registrations

14:30 - 17:45 - CONFERENCE

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Dress code: Office Attire

17:45 - Close of Conference

18:00 - 19:30 - Cocktail Reception,

Hilton Park Hotel - Terrace

Dress code: Office Attire or Smart Casual

Saturday, 27 May 2017 - Venue: 10/10 Art Hall,

09:30 - Arrival at Workshops Venue, 10/10 Art Hall,
Nicosia Old City Centre

09:30 - 10:30 - Telfa General Meeting

10:30 - 13:30 - Workshops

13:30 - 14:30 - Lunch

14:30 - 17:00 - Update by Telfa Consultant

20:30 - Gala Dinner: Venue “Ermou 300 Restaurant”

Nicosia Old City Centre

Dress code: Smart Casual (it may get chilly at night)



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PRACTICE GROUP MEETINGS

Thursday, 25 May 2017 - Venue: Hilton Park Hotel

17:00 - 19:30 - TELFA Nordic Group Meeting @ Curium
17:00 - 19:30 - Telfa Membership Review Meeting @ Idalion
20:30 - 10:30 - Dinner - Venue: Plaka Tavern

Friday, 26 May 2017

09:00 - 12:00 - Board of Directors Meeting @ Curium
10:00 - 12:00 - Programme Committee Meeting @ Idalion
10:00 - 12:00 - Corporate Practice Group @ Kition
10:00 - 12:00 - Labour Practice Group @ Alasia

TELFA CONFERENCE

Venue: Hilton Park, Room - Ledra A.

14:00 - 14:30 - Welcome Coffee and Registrations

14:30 - 17:45 - CONFERENCE

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14:30 Welcome by Mrs Melina Pyrgou,
Pyrgou Vakis Law Firm

14:45 Welcome by Telfa President,
Mr Richard Isham

15:00 **Keynote address:** Cyprus Economy/Recovery -
The Minister of Finance, Mr Harris Georghiades

15:30 Opportunities in Cyprus - Mrs Natasa Pilides,
Director General of Cyprus Investments Promotion Agency

15:45 Swiss Banks, CRS and FATCA -
Mr Christophe Rapin of MML

16:00 Road to China - Ms Georgia Papa,
Pyrgou Vakis Law Firm

16:30 **Keynote Speaker:** Leading Innovation by
Dimis Michaelides of Performa Consulting

17:45 Close of Conference

18:00 - 19:30 - Cocktails
Hilton Park, Terrace

TELFA WORKSHOPS

Saturday, 27 May 2017 - Venue: 10/10 Art Hall

08:15 - Delegates gather in front of Hilton Park Entrance
08:30 - Bus Departs from Hotel to city center.
09:00 - 09:30 - Psych Eye for the Social Media -
by Xenia Anastasiou - Braincube Communications
09:30 - 10:00 - Cyber Risk - by Kyriakos Kyriakou, the First
Insurance Brokers - (TFI Broker)
10:00 - 10:45 - Telfa General Meeting
11:00 - 13:30 - TELFA Cafe: Leading Innovation - by Dimis
Michaelides, Performa Consulting

13:30 - 14:30 - Lunch

14:30 - 17:00 - Update by Telfa Consultant

17:30 - Bus departs for Hilton Park Hotel

Saturday, 27 May 2017 - Venue: Ermou 300

20:30 - Dinner at "Ermou 300 Restaurant" -
- Bus departs from Hotel at 20:00 (delegates gather in front
of Hilton Park Entrance at 19:45).

23:00 - Estimated arrival back to Hilton Park Hotel



10/10 ART HALL



ERMOU 300 RESTAURANT

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SPOUSES/GUESTS PROGRAMME

NOTE: Minimum participation for both tours is 20 people

Friday, 26 May 2017

09:30 - 18:00 - Picturesque Mountains Tour -
Omodos Village (includes lunch) - € 85



Saturday, 27 May 2017

10:00 - 16:00 - Walking Tour of Nicosia Old City
(includes lunch) - € 50



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ABOUT OUR SPEAKERS



Melina Pyrgou is the Managing Director of Pyrgou Vakis Law Firm. Melina has been a member of the Cyprus Bar Association since 1992. She worked at PwC for one year as Director of Legal Services, and in 2008 she established Pyrgou Law firm and in 2014 renamed to Pyrgou Vakis Law Firm after joining forces with Demetris Vakis and Despo Andreou.

Melina studied law and sociology at the University of Keele in the UK. She was then called to the Bar of England and Wales and the Cyprus Bar. She studied environmental law at the University of Geneva for a year. She has more than 24 years of experience in corporate law and is also a registered insolvency practitioner.

She is a member of the Board of CIPA, ex-Chairman of EuropeFides, member of disciplinary committee of ICPAC and listed in "Legal 500" EMEA 2016 as "Recommended Lawyer" in the areas of Commercial, Corporate and M&A.



Richard Isham, President of TELFA and Partner at Wedlake Bell, advises on all aspects of employment law, both contentious and non-contentious.

He mainly advises corporate clients on a broad range of employment issues, including collective cross-border issues, harmonisation of terms and conditions and policies, redundancies, dismissals, policies on discrimination, data protection and monitoring, bonus schemes and corporate governance.

He advises on the applicability of TUPE to business sales and outsourcing contracts and advised the successful appellant before the EAT in one of the leading cases on TUPE, Michael Peters Ltd v Ian Farnfield and Michael Peters Group plc.

Richard also chaired the Employment Lawyer's Association working party.



Harris Georgiades was born in 1972 in Nicosia. He is the Minister of Finance of the Republic of Cyprus since April 2013. Previously he served briefly as Minister of Labour and Social Insurance.

He had the leading role in the implementation and successful conclusion. He was selected by POLITICO as one of the 28 most influential Europeans for 2016. He participates in the New Leaders for Europe community of the World Economic Forum.

Prior to his appointment as Minister he was a Member of the House of Representatives with the Democratic Rally Party (2011-2013).

He studied International Relations and Economics (BA, MA, 1992-96) at the University of Reading, UK and was a post-graduate researcher at the Institute of European and International Studies, University of Reading (1996-98).



Natasa Pilides is the Director General of the Cyprus Investment Promotion Agency.

She graduated from Oxford University with a first class honours degree in Modern Languages and Literature (French and Italian). She is also a member of the Institute of Chartered Accountants of England and Wales (ICAEW) and a member of the Certified Public Accountants of Cyprus (ICPAC).

Natasa is also a member of the Council of the Cyprus Institute of Marketing. Natasa's work experience includes more than twelve years in the private sector, including 9 years at PwC in Cyprus, Milan and London and one year as Director and Regional Chief Operating at Baker Tilly South East Europe. She has extensive experience in training and delivering courses both for professional staff and ICAEW, ACCA and CIMA students.



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ABOUT OUR SPEAKERS



Christoph Rapin is a Partner with Meyerlustenberger Lachenal. He practices under Swiss and EU Law. He has an extensive experience in regulatory banking law and advises Swiss financial institutions in connection with Swiss regulatory requirements and cross-border issues namely linked to the MiFID's regime.

He is advising EU financial institutions distributing products in Switzerland that qualify as financial products under Swiss law, even if they qualified as insurance products in the EU. He also advises financial institutions within the frame of licensing in Switzerland and/or authorisation to market requests.

Christophe publishes regularly banking updates in the ILO newsletter and contributes to scientific publications. The law firm of Meyerlustenberger Lachenal has 85 lawyers and ranks among the largest firms in Switzerland.



Georgia Papa is a lawyer registered with the Cyprus Bar Association. She has been a practising lawyer in Cyprus since 2011. She studied law in England at the University of Leicester and then she went on to obtain a Master's Degree with specialisation in taxation from King's University in London. She is currently studying to obtain the Advance Diploma in International Taxation by the Chartered Institute of Taxation.

Georgia joined Pyrgou Vakis Law Firm in 2015.

Georgia is the author of a number of articles and she is regularly published in local and international journals. Due to her work she has travelled extensively as part of delegations of the Cyprus Chamber of Commerce and independently to promote Cyprus as business center. She is fluent in Greek and English.



Dimis Michaelides is an internationally acclaimed speaker, consultant and trainer in leadership, creativity and innovation.

In 2007, Dimis published a model for organizational innovation in his book *The Art of Innovation – Integrating Creativity in Organizations* (2007, 2011) and, later on, he designed *Leading Innovation in Practice*, a road map to guide organizations in their innovation journeys. He also offers a number of related workshops to help develop the innovation potential of people and organizations. Dimis is often invited as a keynote speaker on leadership, innovation and creativity sometimes with ... a touch of magic! And he works as a consultant with private and public organizations on customized change projects, which may be long term assignments or brief interventions.



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ABOUT HILTON PARK HOTEL - THE CONFERENCE VENUE

LOCATION

Hilton Park Nicosia is set in a prestigious neighborhood, very close to the center of Nicosia, next to the business district.

The hotel is surrounded by exotic gardens and the largest lagoon-style pool on the island. Hilton Park Nicosia provides elegant service, spacious guest rooms, ultimate comfort and great amenities, including a fitness center, distinctive dining venues, and complimentary parking.

GOOD TO KNOW

- Located in a prestigious neighborhood in the center of Nicosia.
- Complimentary parking.
- Extensive events space and amenities.
- Four distinctive food and beverage venues
- Outdoor/indoor pools, tennis court, fitness center and exercise class program
- Complimentary WiFi
- 2015 TripAdvisor Certificate of Excellence Award winner
- **Tel:** +357 22 695111

FROM AIRPORT TO NICOSIA

From Larnaca Airport or Paphos Airport to Nicosia

Kapnos Airport Shuttle

From: Larnaca Airport to Nicosia – 8 euro pp

From: Paphos Airport to Nicosia – 15 euro pp

Taxi transfers are also available outside the arrival halls:
Larnaca to Nicosia – 50 euro by taxi (30 minutes drive)
Paphos to Nicosia – cost varies from 60 to 70 euro (about 1,5 hours drive).

HOTEL ACCOMMODATION

Double room:
€110 per night
Single Room:
€90 per night



[Telfa Hilton Link](#)



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ABOUT CYPRUS AND ITS CAPITAL, NICOSIA

CYPRUS HISTORY

10,000 Years of History and Civilization

A country's cultural heritage is the most important living treasure of its people. It is through this that its identity can be expressed and an awareness of its historical continuity through time can be created.

Cyprus is the third largest island in the Mediterranean. It is situated at the crossroads of three continents – Europe, Asia and Africa. This geographic position has since antiquity played an important part in the island's turbulent history.

Its prehistoric age inhabitants were joined by the Mycenaean Greeks 3500 years ago, who introduced and established their civilization, thus permanently instilling the island's Greek roots. Many other cultures followed since then, including Phoenicians, Assyrians, Franks, Venetians, Ottomans, British, all leaving behind visible traces of their passage.

Christ's Apostles Andrew and Paul walked on the island. The splendor of the Byzantine Empire for many centuries encapsulated Cyprus. The island is an open air museum, with prehistoric settlements, classical Greek temples, Roman theatres and villas.

NICOSIA

Make sure you spend some time in Nicosia (or Lefkosia as it is known officially to Greek speakers). It is an enticing city and is ideal for experiencing what modern Cyprus is all about. The ancient walls, traditional restaurants and an increasingly vibrant and young cafe and cultural scene effectively showcase the city's basic make-up.

Almost everything of interest lies within the historic ancient walls, where a labyrinth of narrow streets reveals churches, mosques and evocative colonial-style buildings. The country's best museum is in Nicosia, housing an extensive archaeological collection.

After the fall of the Berlin Wall, Nicosia still remains 'the last divided capital', since the Turkish military invasion of 1974.

DETAILS OF INTEREST

LANGUAGES

The official languages of the Republic of Cyprus are Greek and Turkish. However English is widely spoken throughout Cyprus, and is predominantly used for business correspondence.

RELIGIONS

Cyprus enjoys an exceedingly high level of freedom of worship. While the majority of Greek-Cypriots are Greek-Orthodox Christians, other denominations are represented on the island, including Armenians, Maronites and Roman Catholics. The Turkish-Cypriot community is predominantly Muslim.

CURRENCY

The currency of the Republic of Cyprus is the Euro (€).

EMERGENCY NUMBERS :

112 or 199

TAP WATER

Water is safe to drink in Cyprus. Water pollution is negligible and every home has fresh running drinking water. Tap water in hotels and restaurants, is also safe to drink.

ELECTRICITY

The electricity supply in Cyprus is 240 volts. Sockets are usually 13 amp, square pin. Hotels usually provide adaptors upon request but can be found at big supermarkets and electrical appliances shops, etc.



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CONFERENCE PARTICIPANT: ATTORNEY REGISTRATION

FULL NAME (E.G ANDREW A SMITH)	TITLE:	NICKNAME ON BADGE	
FIRM/COMPANY NAME:	FULL ADDRESS: STREET, CITY, CODE, COUNTRY:		
CONTACT DETAILS:	TEL. / FAX.	EMAIL:	

SELECT EVENTS YOU AND YOUR SPOUSE/SIGNIFICANT OTHER PLAN TO ATTEND:

Thursday:	Telfa Nordic Group Meeting	<input type="checkbox"/> I will attend	
	Telfa Membership Review Meeting	<input type="checkbox"/> I will attend	
	Corporate Practice Group Meeting	<input type="checkbox"/> I will attend	
	Labour Practice Group Meeting	<input type="checkbox"/> I will attend	
	Real Estate Practice Group Meeting	<input type="checkbox"/> I will attend	
	Dinner for all attending the above	<input type="checkbox"/> I will attend	<input type="checkbox"/> My spouse will attend
Friday:	TELF A Board of Directors Meeting	<input type="checkbox"/> I will attend	
	Telfa Programme Committee Meeting	<input type="checkbox"/> I will attend	
	Telfa Conference	<input type="checkbox"/> I will attend	
	Cocktail Reception	<input type="checkbox"/> I will attend	<input type="checkbox"/> My spouse will attend
Saturday:	Workshops at 10/10 Art Hall	<input type="checkbox"/> I will attend	
	Workshop Lunch	<input type="checkbox"/> I will attend	
	Gala Dinner at Ermou 300	<input type="checkbox"/> I will attend	<input type="checkbox"/> My spouse will attend

Spouse/Significant Other: Full Name: _____ Nickname for Badge: _____

REGISTRATION FEES

Attorneys: 1st participant €400, 2nd €200, 3rd or more €100		€
Attorneys' Spouses/Significant Others - €150 each		€
Dinner - Thursday - For those attending the various meetings	+ Spouses/S.O.	INCLUDED
Lunch - Saturday workshop		INCLUDED
Cocktail Reception on Friday at Hilton Park's Terrace		INCLUDED
Gala Dinner at Ermou 300 Restaurant		INCLUDED

TOUR OPTIONS FOR SPOUSES/SIGNIFICANT OTHERS

Friday, 26 May: Picturesque Mountains Tour: Omodos Village (includes lunch) - € 85	€
Saturday, 27 May: Walking Tour of Nicosia Old City (includes lunch) - € 50	€
GRAND TOTAL DUE	€

PAYMENT INFORMATION

VISA MASTER CARD WIRE TRANSFER - TELFA ASBL, Avenue Louise 250, 1050 Brussels, Belgium.
IBAN: BE69363167270678 - BIC : BBRUBEBB

CARD NO: _____ EXP: _____ CARD HOLDER: _____ SGD: _____

SPECIAL NEEDS	SUBMIT YOUR REGISTRATION
Indicate any special needs (dietary, accessibility etc.)	Submit your registration by 21st May to Giancarlo Agace info@telfa.be